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Jennifer Allan-Hagedorn - The Real Estate Professional

Jennifer Allan Hagedorn was a top producing real estate broker in Denver, Colorado for twelve years before writing her first book, Sell with Soul in 2007. She believes that the secret of success for real estate agents is not in aggressive marketing techniques or hard-core sales pitches, but rather in being competent in one's craft.

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The Consulting Professional

Jennifer Allan-Hagedorn: SOUL: Creating an Extraordinary Career in Real Estate without Losing Your Friends, Your Principles or Your Self-Respect, the sequel, If You're Not Having Fun Selling Real Estate, You're Not Doing it Right and her latest, PROSPECT with SOUL for Real Estate Agents. She is also the commander in chief of the Accredited Consultant in Real Estate(R) designation program.

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In this third book of the "Soul" series, Jennifer Allan-Hagedorn helps new and experienced real estate agents discover the perfect mix of prospecting strategies that best suits their unique personalities, strengths and goals. She accomplishes this...

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